



## Solutions for medium-sized enterprises



### JST CONSULTING

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### Profile

Long-term experience as Managing Director in medium-sized entities  
Hands-on, straight, structured and confiding  
CFO of a listed company at Frankfurt stock exchange  
Branch experience in automotive, chemical, pharmacy, glass, printing, fashion / textile

### Activities / References

#### Interim Management

- ✓ Cash-management, foreign currency management, asset management
- ✓ Business planning and reporting
- ✓ Preparation of the annual financial statements in HGB or IFRS
- ✓ Optimizing working capital, accounts receivables management, inventory

#### Financing

- ✓ Refinancing of bank loans, bonds and mezzanine
- ✓ Preparation for rating procedures
- ✓ Implementation / optimising of factoring business
- ✓ IPO support
- ✓ Acquisition finance

#### M & A

- ✓ Identification of potential targets
- ✓ Preparation of selling brochure incl. business plan and data room
- ✓ Valuation of enterprise values
- ✓ supporting seller or buyer during the due diligence
- ✓ Carve outs
- ✓ Post-Merger-Integration

#### Restructuring and Change Management

- ✓ Preparation and realisation of short term liquidity forecasts
- ✓ Identification of saving potentials and process optimising
- ✓ Preparation of expertise and presentation against banks or investors

#### Customers (national / international)

- ✓ Private Equity Investors (USA, UK, DACH)
- ✓ Family Offices (DACH, FRA)
- ✓ Holding companies (USA, DACH)
- ✓ Banks (DACH, UK, USA)
- ✓ Consulting firms (DACH)